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2015 ANNUAL REPORT

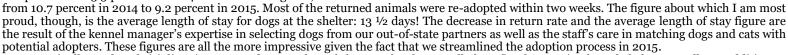
From the Board President

Rebuilding For The Future

For the Animal Adoption Center ("AAC"), 2015 was a banner year in several respects. Most importantly, in February, we hired Chris Harris as shelter director. It was his actions and policies that drove our success in three major areas: financial; adoptions; and

Financially, 2015 was the second consecutive year that AAC realized a surplus. We finished the year \$37,516 in the black compared with \$4,569 in 2014 and a significant deficit in 2013. The primary reasons for the surplus were the efforts by the shelter director and staff to reduce expenses. Forced to cut staff in mid-2014, the shelter continues to operate with seven full-time and two part-time employees. In addition, Chris set about to review every expense that the shelter incurs and reduced expenses when possible. The result: expenses were reduced an average of \$9,400, or 25 percent, per month compared with 2014.

With respect to adoptions, AAC adopted out four more dogs (536) than in 2014 (532) and had 18 fewer returns, which translates into a return rate of 10.1 percent in 2015 compared with 13.5 percent in 2014. When including cats, the overall return rate decreased



Finally, under Chris' direction, we made a number of changes that have really benefitted our animals and shelter as well. In addition to other projects, we painted the cat community room and the lobby, constructed a "catio," an outdoor enclosure that the cats can access through a cat door, refinished and sealed the floors in the kennel area, and refurbished one of the bathrooms. We were able to accomplish these projects and others only because our awesome volunteers and supporters donated the materials and labor.

In 2016, we plan to apply for more grants and stage more fundraisers in the hope of building our cash reserves. THANK YOU to all of our volunteers, donors, and other supporters for enabling us to continue to do what we do best: save lives!



Big strides are exactly what we made in 2015. Here at the shelter, we made a concerted effort to look at all aspects of our spending and found creative ways to make the day-to-day operations more efficient and more cost effective. One example of this is moving the majority of our adoption process online and cloud based. Now, instead of paper applications, we use an online, mobile friendly questionnaire as the first step in our adoption process. Since the questionnaire and responses are cloud based, we can take them onsite and offsite, too. We've also made huge leaps in our ability to provide the absolute best care possible for each one of our dogs and cats. We've received quite a few compliments on our refurbished community cat room. The room has been repainted a soothing blue and we've also added a TV and BluRay player to keep the cats engaged and entertained. They get entertained by a looped video of birds playing around and chirping loudly. On top of all of that, we managed to adopt out a lot of dogs and end the year in a much more financially stable position. For 2016, we have even higher expectations and we'd love to have you along for the ride.



2015 By The Numbers		
ADOPTED DOGS	536	
ADOPTED CATS	215	
MICROCHIPPED PETS	658	
SPAY/NEUTER SURGERIES	654	
TOTAL LIVES SAVED	751	

2015 Donors: Thank You! (Cont'd on Pg. 4)

Your Gifts Made A Difference!

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Adoption

Review of Programs

Adoptions are, and will continue to be, our main focus. Finding homes for dogs and cats who have essentially been discarded is a very rewarding thing that each staff member, board member and volunteer takes very seriously. We put a lot of time and care into our adoption process, and the feedback has been glowing. Everything starts with our intake procedure. That consists of behavioral and medical assessments meant to identify any possible issues that we can relate to potential adopters. Our process focuses more on the one-on-one aspect of the adoption, as it gives us a chance to really get to know our adopters. As a small organization, this is a very important part of our presence in the community and the results speak for themselves. Plainly put, for every ten adoptions, we only have one pet returned to us. That translates into a 90% success rate and of that 10% that are returned, those pets are re-adopted in a few short weeks. We've established great rapport with our adopters and that will continue in 2016 and for years to come.



Veterinary Care

We take a great deal of pride in being able to provide the

absolute best care possible for each and every dog and cat that comes through our shelter. We do that in a variety of ways, ways that are extremely important to the safety and well being of our pets and our adopters. Prior to adoption, all our dogs and cats must be spayed/neutered, heartworm tested (for dogs), FIV/FELV tested (for cats) have all of their age appropriate vaccinations and be microchipped. We want to make sure that the overall health of our adopted pets is optimal for a long, fulfilling life in their new homes. Our policy on microchipping also helps ensure the long term safety should any of them get separated from their homes. Should that happen, the microchip ensures that they'll be safely returned to their families. Should their families not be reached in an appropriate amount of time, Animal Adoption Center will be notified, as we always remain as a secondary contact, and we'll pick up the pet and keep them safe until we can locate their fami-



Our volunteers are the backbone of daily life at the shelter. They're here every day helping us with basic shelter maintenance like cleaning, laundry, pet care and pet socialization. Those tasks have value both to the organization, itself, but also to potential funding organizations. In April, 2015, AAC began using the volunteer system, Volgistics. It allows our volunteers to sign up for upcoming adoption events, track their hours at the shelter and communicate with the staff. Volgistics also allows us to report the total number of volunteers and hours served as we're writing grants and proposals. Our 400+ volunteers have logged over 4,000 hours of service and that kind of broad based support helps us show philanthropic organizations what a wide base of support Animal Adoption Center truly has.



FUNDRAISING IN 2015

Our fundraising efforts in 2015 were broad and covered a wide array of events. Whether it's our annual Dog Walk event or one of our many weekly off site adoption events, Animal Adoption Center raised over \$50,000 in 2015. In 2016, we'll be expanding our fundraising efforts to include additional events and also placing additional efforts on grant funding. AAC currently has a grants committee that consists of three board members and the executive director. The group will work to identify funding possibilities and work together to write effective proposals.



Financial Statements

Statement of Cash Flows	Years ended December 31	2014	2015*
Revenue			
Contributions and G	rants	\$ 375,038	\$ 276,893
Program Service Rev	renue	\$81,923	\$109,890
Investment Income		\$51	\$669
Other Revenue		\$23,870	\$377
Total Revenue		\$480,882	\$387,829
Expenses			
Salaries & Employee	Benefits	\$263,117	\$202,745
Other Expenses		\$213,196	\$147,568
Total Expenses		\$476,313	\$350,313
Revenue less expenses		\$4,569	\$37,516
Total Assets		\$383,899	\$421,415 *Unaudited results