



2015 Donors Cont'd: Thank You!

Your Gifts Made A Difference!

BRONZE SUPPORTERS \$0-\$99

Alma & Barbara Baumgaertner
Mary Ellen Bednar
Herbert & Dolores Beebe
Denise Bees
Martin Beizer
Kathy Bell
Carole Benjamin
Kathy Bentliff
William & Dianne Bentliff
Evelyn & Robert Berger
Timothy & Andrea Bevans
Martin Birmingham
Joseph & Jayne Bisaga
Maria Blando
Caryl & Lynn Bogina
Steven L. Bordi
Beth Ann Bottiglieri
William & Eileen Boyer
Michael & Phyllis Anne Bozek
Kathleen Braddish
Jerome & Rene Brahni
George & Dagmar Brainard
Bertha Braun
Virginia Breckenman
Lisa Broder
Marie Brower
Charles Brown, Jr
Dorothy Buffington
Nancy Burgess
Georgeanna Burns
Stephen Busa
Gisele Busch
George & Rosemarie Butrica
Albert Buys
A. Robert Cairone
Patrick Callaghan
Anthony Cahart
William & Ruth Carlin
Daniel Carnatin
Katherine Carroll
Wendy Carty
Edwin Cassidy
R. Casta
Anthony & Lori Ceccheto
Norma Cetti
Kathleen Chase
Jerry & Norma Chaykin
Lynne Cheshire
Christ Presbyterian Church
Paula Clark
Deborah Clarke
Linda Clayman
Carla & Sanford Clyman
Sherrie Lee Collings
Kathleen Collins
Elaine Collins
Sandra & Jack Collison
Barbara & Lester Conner
Mary Conover
Donald & Johanna Cook
Country Kennel
Chris & Judith Crabtree
Amanda Cundiff
Thomas & Lynn Davis
Robert DeAngelis
L. de Martini
Albert & Carolyn DeClemente
Josephine Dehart
Frank Dellorco
Jennifer & Thomas DePhillipo
Sherri & Donald D'Ercole
Rosemarie Derer-Dickerson
Marie Devaro
Eleanor DiBartolomeo
Brenda DiDonato

BRONZE SUPPORTERS \$0-\$99

Lisa Direnzo
Elaine & Edmund Dobbs
Pam Donia
Kristopher Drechsel
Nora Drust
Roseann Dumont
Gregory Dunlap
Robert Eagan
Patricia Eastwick
Barbara Evangelisti
Barbara Evans
Frances Ewald
Sandra & Charles Farrell
Frank & Linda Feci
Ira & Marilyn Feingold
Abe Feld
James Fenner
Andrea Fennelly
Melody Fiorentino
Evelyne Fisher
Janet Fittipaldi
Peter Fletcher
B.L. Fletcher
Constance & Richard Fliss
Peggy Foti
Edward & Denise Fox
Sharon & Jacob Franchetti
D.M. & S.A. Frank
Haves & Howard Friedman
Ronald & Michele Frey
Masako Fukuyoshi
Mary Fulcher
Matthew & Cara Gaehring
Robert Galloway
Bruce & Susan Garcia-Ludke
Henry Gawronski
Jim Gearhart
Kathy Geary
Ilya & Elga Geyfman
William Gibson
Maryanna Gillen
William Girmius
Ira & Rosalyn Goldsmith
Steven & Kathleen Goldstein
Gary & Valerie Gradwell
Michele Graves
Joyce Gray
Christine Green
Lisa Gregory
Mary Gross
Paul & Francine Grubb
Paul Grubb
Mary Ellen Haines
Judithanne Hale
William & Arlene Hales
David & Nancy Hamilton
Ronald & Maryjane Hamlin
Christopher Hanifin
Elizabeth Hansman
Richard & Edna Harvey
Alice Hastings
Robert Hendler
Dawn Hiddeman
Kimberly Hill
Luann & Kenneth Hill
Helen Hippler
Michelle Hoffman
Josephine Hogan
O. Lytle & Evelyn M. Hoover
Elizabeth Horne
Alexander & Alice Houseal
Barbara & William Huenke
William & Gina Iezzi
Melissa Jackyra
Frank & Dolores Jaggard

BRONZE SUPPORTERS \$0-\$99

Diane Jankovich-Ludwig
Florence Jarrett
Barbara Joyce
Susan Joyce
Shawn Kaderabek
Jerome Kahn
Vithalraja Kamath
Gloria Kane
Linda Kassekert
Emma Kawczak
Jean Keegan
Vicki & Laurin Keen-Stahl
Mark & Karen Kelly
Terry & Frank Kelly
Laurel Kemp
Janet Kershaw
Karen Ketchen
Karl & Lynn Kinkler
Barbara Klock
Harry & Janet Knowles
Cecelia Konicki
Joseph & Gertrude Kowasa
Adele Kozuch
David & Lorraine Krimmel
Karen Kroon
Paul & Phyllis Krug
Joseph & Laurie Kuczykowski
Linda Kuo
Soo Kurz
Ronald Kuterbach
Robert & Janet Labar
Dorothy Lacy
Donna Laphan
John Ledoux
Margaret & Cruz Leon
Janet L'Esperance
Patricia & Bruce Levy
Catherine Lewis
Nora Little
Phyllis Mae Little
Kathleen Logan
Elizabeth Lord
Elizbeth Lord
Nancy Lord
Anna Marie Lutz
Kim Lutz
Luther & Rosemarie Mac Millan
Angela MacLardy
Luther MacMillan
Macy's/Bloomingdales
Edgar Maggiani
Melody Maiese
Marilyn Maire
Jeffrey Mann
Dennis Manville
Lois Marcolongo
Linda Marengo
Jerome Margolin
Dana & Judith Marks
Amie & Robert Martinelli
Richard & Joan Masztak
Elizabeth May
P.E. & Virginia Mayer
Arlene Mayeski
Dom Mazzulo
Sonja McCarthy
James & Margaret McCloskey
Linda McDevitt
Fredrick & Patricia McGhee
Sharon McGowan
Lucy McHugh
David & Therese Mears
Dominique Menear
Karen Merlino
Mary Meshanic
Mary Metzgar

BRONZE SUPPORTERS \$0-\$99

Michele Metzgar
C.W. & Doris Middleton
Dale & James Mihlebach/Odor
Carol Medefindt
George Mitchell
Barbara Momberger
Michael Monahan
Louisa Money
Helen & David Monsen
Alice Moore
Jaime Moore
C. T. Moriarity
Jeffrey & Cheryl Mortimer
Edward Moshinski
Jeanette Mounce
Frances Mundrick
Rosann Navarra
Gilbert & Laurel Nealer
Stephanie & Lawrence Ness
Richard & Dale Neveling
Richard Noblett
Rick Oakley
Amy & Martin O'Brien
Joyce Odendahl
Charles O'Donnell
Nancy Ogle
Rena O'Keefe
Elizabeth & Harry O'Neill
Mary & Victor Orlando
Edward W. Jr. & Anna M. Orr
Paulene Orr
Brett Orseno
Christine Ostopoff
Helen Panciera
Bonita Panebianco
Henry & Jeane Papit
Virginia Paquin
Jennifer Parks
Edward & Helen Parviskhan
Betty Passman
Helen Patel
Thomas & Lenore Patton
Kathleen Payton-Dallessio
Edward & Theresa Pearce
Alice Perkins
Petango Store
Larry & Joni Peterson
Josephine Pettinelli
Alicia Picardi
Richard Pierznik
Jeannine Plaskon
S. M. Polhamus
Roy & Patricia Potts
Belinda Porras
Susan Poussart
Suzan & Michael Preiksats/
Delozier
Mary Previty
Giovina Price
Francis & Shirley Puchalski
Mary Louise & Thomas Quigley
Thomas & Elizabeth Quinn
Carol Racobaldo
Stephen Ranker
Barbara E. Rapp
William Rastetter
Angela Rehmus
Carol Reilly
Sheila Reiner
Barbara Ribinski
Kathryn & Raymond Ricci
Roger & Valerie Rider
Marshall & Nancy Robertson
Ronald Roman
Janice Rowan
Rose Salcito

BRONZE SUPPORTERS \$0-\$99

Ella Sands
Louise Rowley
Edie Rubin
Patricia & Charles Ruff
Jean Santanello
Daryle Sawers
Henry & Kathryn Schaub
Lisa Schaub
Kristin Schoenberg
Judith Schroeder
Thomas & Christine Schultz
William & Mary Louise Schultz
Eileen Segal
Ann Seip
Paula Seltzer
Karin & Michael Sestito
Helen Shaw
Paul Shukay
Louise Simon
Jean & Harry Smith
Julie Smith
William Smith
Theresa Soernssen
James B. Soffer
Anthony & Martha Sorce
Edward & Carol St. John
Geraldine & Gary Stefencavage
Hester Ann & Donald Stinnett/
Bohn
George Stone
Jeannette Sullivan
Ruth Sumnick
Carl & Linda Szathmary
Sharon Szmaciasz
Lawrence & Freda Szymanski
Theresa Tally
June & Howard Tannanbaum
Audrey Taormina
Florence Tavani
Olive Elaine Taylor
Deborah Tellefsen
Karin & James Thompson
Lorraine Thompson
Gary D. Tieman
Pat Tine
Mary Tracey
Dorothy Turner
Mark Twardziak
Vaughan Heating & Air
Conditioning
Jannet Vale
Judith & Robert Verderber/
Vanrell
James & Keith Vine
Freida Virnelli
Joseph & Nancy Volpe
VMWare Foundation
Catherine Wagner
Kathleen Walsh
Eleanor Walters
John H. Walters
Kari Wames
George Waters
Mary Ann Weglarz
Linda Weiss
Sharon Wells
Harry West
Loretta Whelan
James White
Sharon Whitehead
Dawn Williams
Louise Williams
Garfield & Ann Wilson
Donna Wittenberg
CK Wynocker
Arleen & Joseph Yablonsky

ANIMAL ADOPTION CENTER

501 Berlin Rd N Lindenwold, NJ 08021 (856) 435-9116 www.aacnj.org



2015 ANNUAL REPORT

From the Board President

Rebuilding For The Future

For the Animal Adoption Center ("AAC"), 2015 was a banner year in several respects. Most importantly, in February, we hired Chris Harris as shelter director. It was his actions and policies that drove our success in three major areas: financial; adoptions; and shelter improvements.

Financially, 2015 was the second consecutive year that AAC realized a surplus. We finished the year \$37,516 in the black compared with \$4,569 in 2014 and a significant deficit in 2013. The primary reasons for the surplus were the efforts by the shelter director and staff to reduce expenses. Forced to cut staff in mid-2014, the shelter continues to operate with seven full-time and two part-time employees. In addition, Chris set about to review every expense that the shelter incurs and reduced expenses when possible. The result: expenses were reduced an average of \$9,400, or 25 percent, per month compared with 2014.

With respect to adoptions, AAC adopted out four more dogs (536) than in 2014 (532) and had 18 fewer returns, which translates into a return rate of 10.1 percent in 2015 compared with 13.5 percent in 2014. When including cats, the overall return rate decreased from 10.7 percent in 2014 to 9.2 percent in 2015. Most of the returned animals were re-adopted within two weeks. The figure about which I am most proud, though, is the average length of stay for dogs at the shelter: 13 1/2 days! The decrease in return rate and the average length of stay figure are the result of the kennel manager's expertise in selecting dogs from our out-of-state partners as well as the staff's care in matching dogs and cats with potential adopters. These figures are all the more impressive given the fact that we streamlined the adoption process in 2015.

Finally, under Chris' direction, we made a number of changes that have really benefitted our animals and shelter as well. In addition to other projects, we painted the cat community room and the lobby, constructed a "catio," an outdoor enclosure that the cats can access through a cat door, refinished and sealed the floors in the kennel area, and refurbished one of the bathrooms. We were able to accomplish these projects and others *only* because our awesome volunteers and supporters donated the materials and labor.

In 2016, we plan to apply for more grants and stage more fundraisers in the hope of building our cash reserves. THANK YOU to all of our volunteers, donors, and other supporters for enabling us to continue to do what we do best: save lives!



From the Executive Director: Big strides made in 2015

Big strides are exactly what we made in 2015. Here at the shelter, we made a concerted effort to look at all aspects of our spending and found creative ways to make the day-to-day operations more efficient and more cost effective. One example of this is moving the majority of our adoption process online and cloud based. Now, instead of paper applications, we use an online, mobile friendly questionnaire as the first step in our adoption process. Since the questionnaire and responses are cloud based, we can take them onsite and offsite, too. We've also made huge leaps in our ability to provide the absolute best care possible for each one of our dogs and cats. We've received quite a few compliments on our refurbished community cat room. The room has been repainted a soothing blue and we've also added a TV and BluRay player to keep the cats engaged and entertained. They get entertained by a looped video of birds playing around and chirping loudly. On top of all of that, we managed to adopt out a lot of dogs and end the year in a much more financially stable position. For 2016, we have even higher expectations and we'd love to have you along for the ride.



2015 By The Numbers

ADOPTED DOGS 536

ADOPTED CATS 215

MICROCHIPPED PETS 658

SPAY/NEUTER SURGERIES 654

TOTAL LIVES SAVED 751

2015 Donors: Thank You! (Cont'd on Pg. 4)

Your Gifts Made A Difference!

PLATINUM SUPPORTERS \$1000 and greater

Alice Shaver Foundation
Catherine B. Bodeep
Liz Callahan
Kathleen & Frank Carfagno
Charitable Adult Ride Services
Bill Evans
ELS Futures
Linda Ewald
Michael Farner
MKM Foundation
Gerald B. Shreiber Foundation
Janet Gold
Joanne Hawkins
Don James
Alison Kless
Jean Eva Pinto
Ravitz Family Markets
George & Kimberly Reeves
Rennoc Corporation Foundation
Mark and Florence Rosen
Supermarket of Cherry Hill, Inc.
TD Bank
Elizabeth Whitehill
William G. Rohrer Charitable Foundation
Thomas Wilson
Paul & Pattikay Wisniewski

GOLD SUPPORTERS \$500-\$999

David Bader
Beau Monde Hair Design
Robert & Virginia Bortz
Sarah Brooks
Sidney Cohen
Richard & Kathleen Crane
Davison Henry
Philip DiAntonio
Nicole Emerson
Lillian Eulo
Leanne Fiet
Susan Geers
Michael Grossman
Jack & Jane Hann
Cathy Ann Leonard
Charles Morgan
Angelica Ochoa
Phyllis Pepe
Virginia Pepe
Melissa Pollitt

GOLD SUPPORTERS \$500-\$999

Carole Shankin
Manila Shutman
William & Gail Smythe
Gerald Taylor
Doreen Titko
Verizon Foundation
XL Catlin Insurance
Emma Zingone

SILVER SUPPORTERS \$100-\$499

Stacey Abel
Regina Adamczyk
Robert Allsebrook
American Casket & Funeral Supplies, Inc.
Robert Androkkitis
John Angelucci
Marilyn Baginsky
Stephen Bair
Gail Baker
Gary Baker
Annette Bangle
Daniel & Patricia Bark
Gerald Batt
John Capiello
Catherine & John Bednarek
Best Friends Total Pet Care
Kerry Biedenbach
Barbara Bowe
Stephen & Teddi Book
Kevin & Florence Bowers
Bradbury Burial Vault Co.
Judy Brown
John Buckley, III
Deron Bunton
Maria Buonadonna
Michelle Casario
Betty Jane Celia
Gary & Patricia Clover
Michael Cohen
Valerie Colasuonno
Robert & Nancy Colon
Dorothy & Walter Cooper
Joseph Corbi
Andrew & Jacqueline Croft
Georgian Crusenberry
P. & H. Cuneo
Mary Dare
Maria & Lawrence Davis

SILVER SUPPORTERS \$100-\$499

Jamin Dershowitz
Diane Diggins
Patricia Dimarco
Jane M. Diprizito
Elyse Donnarumma
Dawn Marie Durante
Joseph Ehlinger
Judy Erde
Robert Farrell
Carol Ferri
Elizabeth & Kenneth Fidler
Wymond & Darlene Ford
Diane Fort
Theresa Fox
David Fox
Daisuke Fukuyoshi
Joseph & Alice Galcik
Doralee & Alfonso Ganci
Edward Gann
Deena Gersh
Joseph & Patricia Gfrorer
Gizzie Meats, Inc
Rose Glassberg
Patricia Gleason
Joseph & Charlotte Golemski
Steve Grau
Lyla Gray-Etherson
Loretta & Robert Gross
Frank Hagan
Grace Hammons
Deborah Harris
Robert & Mary Anne Harvey
Joann & Oliver Hempel
Heritage Men's Club
Florence Hill
Sharon Hirth
Lorraine Hohing
Danielle Hoysa
Barry & Sally Ann Humphries
Mary E. & Stanley J. Jasinski
Jeannette & Robert Jelonek
Virgil & Muriel Johnson
Dolores Jones
Monica Kane-Hughes
Nancy Kasmir
James & Cheryl Kay
Richard Kelly
Michael Kernoschak
Yvonne Kita
Frank Koons, Jr.
John Koons

SILVER SUPPORTERS \$100-\$499

Susan & Alexander Koszarecki
Richard & Loretta Krimmel
Kathryn Lambert
Joseph Lattanzio
Robert Lee
Elsie Lewis
Linn One Hour Cleaners, Inc.
Theresa & Donald MacBride
Kenneth & Kathryn MacGregor
Nicole Mangini
Patricia & Thomas Mann
Steve Marinoff
Mathis Funeral Home
Jeanne McCloskey
Jennifer McHugh
Geraldine & Gerald McNamara
Carla Moore
Barbara Moront
Concetta Morris
Chris Moye
Gene & Nancy Muccolini
Joseph & Deborah Muoio
M Theresa Murphy
Jill Nelson
Lorraine Nogle
Nancy Ogle
Employees of O.S. Research, Inc.
Ann Marie & Michael Ottomanelli
Jan & George Painter
Russell Pancoast
Cindy Parks
Joan Paskow
John Paton
Janice Perry
Roy Perry
Deborah Peters
Frances Petrozziello
Phase III Trucking, Inc.
Kelly Poulson
Giovina Price
Physiatry Management Services
Hilary Rinehart
Doris Roughton
Lois Rudman
James & Deborah Rusin
Samaritan Healthcare and Hospice
John Samas
Richard Schmitt
Georgeann Schrider
Scissors & Suds Pet Grooming
Beth Sheligo
John Shewell

SILVER SUPPORTERS \$100-\$499

John Simak
Lisa Sincak
Christopher & Cindy Slawski
Edward and Deborah Smith
Dorothy Smith
Nicole Snyder
Joseph & Cynthia Sofka
Andrew Sosna
Marcia Spiegle
Marianne & William Srik/
Gindhart
Susan Stahl
Caren Staskin
Henry & Grace Steenland
Mark Stephens
Adam Stierle
Jeffrey & Susan Stumm
Judy Taylor
Lorraine Tenuto
Mary Teti
Jule Thiessen
Dolores & Douglas Thomson
Sondra Thomson
Mary Tierno
Elizabeth Tuppeny
Leslie Turkington
Suzanne & Anthony Vadurro
Frank & Barbara Verticelli
Patricia Vonderkall
Rafael Villalba
Kevin Wiker
Dr. J. Robert Williams
Ro Wilson
Leanne Woodard
Jo Ellen Young
Maryella & Robert Young
Jill Zavatone

BRONZE SUPPORTERS \$0-\$99

Diana Aarons
Dorothy Anderson-Fey
Claire Applegate-Shodder
Christine Armstrong
Frank Austan
Liga Austerlade
Roseann Baehr-Cornwell
Kenneth & Joanne Bagdon
Steven & Susan Ball
Rosemarie & Michael Ball
Ryan Bansky

Review of Programs

Adoption

Adoptions are, and will continue to be, our main focus. Finding homes for dogs and cats who have essentially been discarded is a very rewarding thing that each staff member, board member and volunteer takes very seriously. We put a lot of time and care into our adoption process, and the feedback has been glowing. Everything starts with our intake procedure. That consists of behavioral and medical assessments meant to identify any possible issues that we can relate to potential adopters. Our process focuses more on the one-on-one aspect of the adoption, as it gives us a chance to really get to know our adopters. As a small organization, this is a very important part of our presence in the community and the results speak for themselves. Plainly put, for every ten adoptions, we only have one pet returned to us. That translates into a 90% success rate and of that 10% that are returned, those pets are re-adopted in a few short weeks. We've established great rapport with our adopters and that will continue in 2016 and for years to come.



Veterinary Care

We take a great deal of pride in being able to provide the absolute best care possible for each and every dog and cat that comes through our shelter. We do that in a variety of ways, ways that are extremely important to the safety and well being of our pets and our adopters. Prior to adoption, all our dogs and cats must be spayed/neutered, heartworm tested (for dogs), FIV/FELV tested (for cats) have all of their age appropriate vaccinations and be microchipped. We want to make sure that the overall health of our adopted pets is optimal for a long, fulfilling life in their new homes. Our policy on microchipping also helps ensure the long term safety should any of them get separated from their homes. Should that happen, the microchip ensures that they'll be safely returned to their families. Should their families not be reached in an appropriate amount of time, Animal Adoption Center will be notified, as we always remain as a secondary contact, and we'll pick up the pet and keep them safe until we can locate their families.



Volunteers

Our volunteers are the backbone of daily life at the shelter. They're here every day helping us with basic shelter maintenance like cleaning, laundry, pet care and pet socialization. Those tasks have value both to the organization, itself, but also to potential funding organizations. In April, 2015, AAC began using the volunteer system, Volgistics. It allows our volunteers to sign up for upcoming adoption events, track their hours at the shelter and communicate with the staff. Volgistics also allows us to report the total number of volunteers and hours served as we're writing grants and proposals. Our 400+ volunteers have logged over 4,000 hours of service and that kind of broad based support helps us show philanthropic organizations what a wide base of support Animal Adoption Center truly has.



Financial Statements

Statement of Cash Flows	Years ended December 31	2014	2015*
Revenue			
Contributions and Grants		\$ 375,038	\$ 276,893
Program Service Revenue		\$81,923	\$109,890
Investment Income		\$51	\$669
Other Revenue		\$23,870	\$377
Total Revenue		\$480,882	\$387,829
Expenses			
Salaries & Employee Benefits		\$263,117	\$202,745
Other Expenses		\$213,196	\$147,568
Total Expenses		\$476,313	\$350,313
Revenue less expenses		\$4,569	\$37,516
Total Assets		\$383,899	\$421,415

*Unaudited results



FUNDRAISING IN 2015

Our fundraising efforts in 2015 were broad and covered a wide array of events. Whether it's our annual Dog Walk event or one of our many weekly off site adoption events, Animal Adoption Center raised over \$50,000 in 2015. In 2016, we'll be expanding our fundraising efforts to include additional events and also placing additional efforts on grant funding. AAC currently has a grants committee that consists of three board members and the executive director. The group will work to identify funding possibilities and work together to write effective proposals.

