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Animal Adoption Center

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ANIMAL ADOPTION CENTER

501 Berlin Rd N Lindenwold, NJ 08021 (856) 435-9116 www.aacnj.org



2016 ANNUAL REPORT

From the Board President

Teamwork Was Key to Successful 2016

The year 2016 marked the third consecutive year in which the Animal Adoption Center (“AAC”) finished with a surplus – income exceeded expenses by \$26,000 – and it is even more noteworthy because it is the first time that has happened in the shelter’s 26-year history. One needs to look no further than to our staff, our volunteers, and our donors for the keys to our recent success.

We have an amazing staff. They are hard-working, extremely dedicated to our mission, and function as a cohesive unit. With the exception of our executive director, Chris Harris, who will mark his two-year anniversary with us next month, everyone has been with AAC for a minimum of three years. In order to reduce shelter expenses, we were forced to cut staff in June 2014, so our current staff members need to pitch in wherever needed, and they do so without complaint. And, if you have ever heard them speak about our animals, it becomes apparent very quickly that they regard the animals as if they were their own. Their efforts to match a dog or a cat with an appropriate family for that animal have had a direct bearing on our very low return rate. In fact, the return rate dropped from 10 percent in 2015 to just under eight percent in 2016, and in the majority of cases, the pet was readopted within two weeks.

Our volunteers are also an integral part of our success. We are able to staff weekly outreach events, e.g., pet stores, farmer’s markets, town parades, only because of our volunteers’ willingness to participate. Not only do these events result in donations and adoptions of the animals that take part, but they help raise communities’ awareness of AAC. In addition, volunteers walk the dogs and spend time socializing the cats, functions that have a direct bearing on the adoptability of our animals. Our volunteers also take part in fundraising events, with the basket auction in October that earned \$6,200 serving as a prime example.

Finally, along with our dedicated staff and active volunteers, we receive much needed donations. We deeply appreciate donations in any amount, and the names of our donors can be found elsewhere in this report, but we are also very fortunate to have a group of individuals, and several foundations, who donate significant amounts of money to AAC year after year. Some of the individuals have adopted from us in the past while others simply support our mission of saving lives, but their continued support is so important to our continued success.

Staff, volunteers, and donors. I like to think of each group representing a leg of a stool; if one leg is taken away, the stool collapses. Regardless of how you envision them, the three groups are part of the AAC team, and it is their continued support that will spell success for the Animal Adoption Center in 2017 and beyond.



2016 Donors Cont’d: Thank You!

Your Gifts Made A Difference!

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From the Executive Director: Together, We’re Making a Difference

Henry Ford once said, “Coming together is a beginning; keeping together is progress; working together is success.” As we look back on 2016, every aspect of that sentiment rings true for Animal Adoption Center. AAC’s founding members came together 25 years ago to address a serious need. The staff comes together on a daily basis to ensure the pets in our care receive the best possible care and development. Our volunteers come together to help us ensure that each of our pets receives the one-on-one attention they so richly deserve. Finally, our supporters, through donations like yours, help keep us all together so that we can keep working together, ensuring the success of AAC. Your support helped us save more than 700 lives in 2016; lives that would have been taken from them had it not been for your help. In the end, we can measure our success in a number of ways, but that’s exactly what it comes down to: saving lives. In 2017, we’re going to continue that mission, continue our community outreach efforts, continue to attract the best and brightest volunteers and, when it’s all said and done, continue to save the lives of wonderful dogs and cats.



2016 By The Numbers

ADOPTED DOGS 569
ADOPTED CATS 150
MICROCHIPPED PETS 614
SPAY/NEUTER SURGERIES 549
TOTAL LIVES SAVED 719

2016 Donors: Thank You! (Cont'd on Pg. 4)



YES! I want to help change lives!

ANNUAL
REPORT

Your Gifts Made A Difference!

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Please have someone call me.

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2016 Donors: Thank You!

Your Gifts Made A Difference!

Financial Highlights

Statement of Cash Flows	Years ended December 31	2015	2016*
Revenue			
Contributions and Grants		\$ 235,227	\$ 174,654
Program Service Revenue		\$109,890	\$114,474
Investment Income		\$669	\$803
Other Revenue		\$34,948	\$77,317
Total Revenue		\$380,734	\$367,248
Expenses			
Salaries & Employee Benefits		\$201,793	\$195,742
Other Expenses		\$153,964	\$145,567
Total Expenses		\$355,757	\$341,309
Revenue less expenses		\$24,974	\$25,939
Cash & Cash Equivalents		\$219,378	\$245,144

*Unaudited results

